



## The William Tracey Group sign Partnership with Pharmaceutical Services Company

The William Tracey Group is pleased to announce a formal partnering with Shasun Pharma Solutions Ltd. in Dudley Cramlington, Northumberland as part of a growth strategy to expand the company's customer base in the North East of England. Together The William Tracey Group and Shasun have invested in the existing sophisticated Biological Treatment plant based at Shasun's manufacturing site in Dudley. The treatment plant was originally designed to treat pharmaceutical waste and is ideal for a wide range of waste streams - in particular those from the Pharmaceutical, Chemical and Food & Drink Industries. The facility offers a safe alternative treatment for many materials that would have traditionally been incinerated - making it both environmentally and commercially beneficial.



Kevin Cook and Graeme McDonald signing the partnership

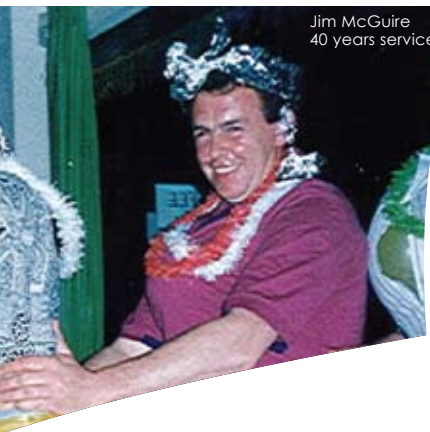
The partnership brings together specialist skill sets from both parties and merges Shasun's pharmaceutical experience and knowledge with The William Tracey Group's proven biological treatment expertise. This type of commercial partnership between a Pharmaceutical manufacturer and Waste Management company is thought to be a first in the UK.

Kevin Cook, President of Shasun Pharma Solutions Limited said: ***"Shasun Pharma Solutions Limited are pleased to be partnering with such a forward thinking company as The William Tracey Group. Working together we have opened up our world class treatment facility situated on our Dudley, Cramlington site to other industries in and around the North East. This will provide a good environmental solution for the treatment of complex aqueous waste streams and hopefully offer some cost advantage to the local business community as well. We believe this type of partnership is good for both companies and will be looking to work with The William Tracey Group on other projects which offer environmental as well as business benefits to Shasun."***

## Just Announced...

The William Tracey Group are pleased to announce the acquisition of Tank Cleaning Services (TCS) in Gateshead, Tyne & Wear as part of a strategic move towards expanding the company's Industrial Services and Special & Hazardous Waste Divisions in the North of England.





Jim McGuire  
40 years service



New AD site



Planning approved!

## Congratulations on Long & Committed Service!

Congratulations to Jim McGuire on 40 years service with The William Tracey Group! Jim has shown great loyalty to the company and his hard work over the years is greatly appreciated by management and colleagues alike. This quarter also sees another outstanding achievement with Stuart Cargill, Operations Manager, receiving a commendation for 30 years with the company. Thanks to both Jim and Stuart for your longstanding commitment!

## Broxburn Site Acquisition

The William Tracey Group is pleased to announce the acquisition of an office and yard space in Broxburn, West Lothian. With a target operational date of early 2010, we will endeavor to update you with progress over the coming months.

## William Tracey Group and Partners Zebec get Planning Consent for AD Plant

Zebec Biogas Ltd and partners The William Tracey Group are pleased to report the granting of planning consent for a new Anaerobic Digestion facility to be located at Barkip near Beith in North Ayrshire. NA Council recently issued consent for the new 75,000 tonne per annum capacity plant to be built and operational for early in 2011, creating at least 10 new jobs in the area and developing a site which was historically used as a landfill. The William Tracey Group will supply feedstock materials for the plant, providing another recycling outlet for their customers to divert wastes away from landfill. Suitable materials will include waste food from food manufacturing processes, catering wastes, fats and greases and organic effluent sludges. The new plant represents another step in The William Tracey Group's move towards provision of full resource recovery options and support for Scotland's Zero Waste agenda.

## A Royal Delivery for Tracey Timber

This quarter saw Tracey Timber deliver the first load of animal bedding to Dumfries House, an 18th Century A-Listed mansion built for the 5th Earl of Dumfries and supported by Prince Charles through his organisation, The Prince's Charities. This high quality animal bedding, manufactured from recycled wood, makes the ideal product for any environmentally conscious buyer. Further, as a result of being recycled, Tracey Timbers' animal bedding fares competitively on price in comparison to other bedding products.

## Site Visits

The William Tracey Group sites are often used as best practice examples of businesses within the waste and resource management sector and this month was no exception. Visitors included 10 SEPA Officers and Trainee Officers who came for informative tours of our Paisley and Lugton sites in order to see examples of good practice with regards to special and hazardous waste management. In November we welcomed Paisley's MSP Dr Bill Wilson who visited our Paisley and Linwood sites after hearing about the Group's success at the Green Awards 09.



Racing stripes



CityFlex Combined Jetter and Suction Unit



Farewell to Doug Noble

## Welcome & Congratulations

Best wishes to Doug Noble, Technical Manager for the Special & Hazardous waste division, who retired this quarter after 20 years with the company. Doug, we hope you enjoy a happy and comfortable retirement. Congratulations to George O'Malley at our Paisley site on the birth of his daughter, Evie; welcome to Irene Kinroy who joins us as Financial Manager for McDonald Recycling & Recycling Solutions; welcome to John McCrudden, Sales & Marketing Assistant at Paisley; welcome to Claire Davidson who joins us as Sales Manager for the NE England; welcome to Jacqueline Smith joining the Compliance Team as Compliance Assistant.

## Transport Division

Our Transport Division is now able to provide in-house Driver Training after The William Tracey Group employees, Andy Anderson and Les Downie, completed a Drivers Assessment Course at the Glasgow Training Group recently. Andy, Operations Manager for The William Tracey Group and Les at McDonald Recycling, Operations Supervisor, now have the certified skills to train drivers in driving for improved fuel and carbon efficiency and safe driving to comply with Road Transport Law.

## JHL CityFlex, IMP Ltd

IMP Ltd has received delivery of the JHL CityFlex Combined Jetter and Suction Unit which has been introduced to meet the smaller scale needs of the company's customers in the sewer cleaning market, offering a suction facility when cleaning domestic chokes. The all important advantage of the CityFlex is its size: it has been designed with access restrictions in mind. It is able to negotiate narrow streets and height restricted areas such as low railway bridges and can even enter basement car parks. With 60m of jetting hose and an on-board reel of 30m of suction hose, it truly is the solution to a lot of our customers' problems! For more info call **0141 763 1234**.

## McDonald Recycling Go Logo Loco!

Amongst McDonald Recycling's team of employees lies a passion for motor sport and as proud ambassadors of The William Tracey Group, Les Downie, Dean Whiteley and colleagues have embellished their racing vehicles with both William Tracey and McDonald Recycling logos. Further, this site has been the first to upgrade their Transit Vehicle with the new Group logo and I think you will all agree it looks the part!

## Dunniflats Succeed in 18001 Accreditation

The William Tracey Group Dunniflats Site in Ayrshire has been successfully audited to be incorporated onto the scope for the OHSAS 18001:2007 certification, recently awarded to the Paisley Special & Hazardous Waste Site. The team at Dunniflats worked hard to provide a quick turnaround on the actions required to achieve this and are now the Group's second site to have achieved the high standards of this accreditation.

## Irvine Site Now Open!

The William Tracey Group is pleased to announce the expansion of the company's Dry Waste & Recycling Division with the opening of a new site in Irvine. Centrally located in Ayrshire, the new site offers an unrivalled range of services in this area for commercial recycling and resource management needs, including paper, cardboard and polythene recycling, green waste, confidential waste disposal and compaction and bailing equipment.

Green Award Winners



Rocco Award Winners



New Transit Van

## Awards Success!

The William Tracey Group has been successful in receiving Wins and Shortlistings at a number of award ceremonies over the past few months. These triumphs are testament to the hard work and dedication of all employees working for the company, so give yourselves a pat on the back!

**Winner:** Scottish Water Supplier of the Year Award 2009

**Finalist:** Scottish Waste & Resources Awards 2009, Best in Private Sector

**Winner:** Scottish Green Awards 2009, Best Green Industry Large Company

**Rocco Awards 2009:** Excellence in Customer Service Award Winner

**VIBES Awards 2009:** Linwood Site, Best Product/Service Award

VIBES Award Winners



## What our Customers say... Diageo Leven

*"We started working with McDonald Recycling Ltd, Glenrothes (part of The William Tracey Group) in April this year and are very impressed with all aspects of their customer service. The plant operates 24 hours, 5 days a week so I know I can call them with an issue and it will be resolved quickly and professionally, even outwith normal working hours. Diageo Leven's recycling level is currently 97% and we are striving to reach zero waste to landfill (a difficult task!) - but I have had support from McDonald Recycling to further drive down our general waste with lots of site visits and action plans." – Tessa Ward, Environment Manager, Diageo Global Supply, Leven. McDonald Recycling is one of a number of The William Tracey Group divisions helping Diageo Sites to reach their Zero Waste target. If you would like more information on how The William Tracey Group can help your company achieve their environmental targets please call 01505 321 000.*

## Changes Announced for NISP Scotland's PAG

Congratulations to Jim Walker of The William Tracey Group's Land Services division on being appointed as Deputy Chair of the NISP PAG. After an extensive consultation Jim was selected for his wealth of experience in the waste management sector and previous commitment as a member of the PAG for almost 3 years. Jim is joined in this recent recruitment by David Noble of Scotia Gas Networks who has been appointed as Chairman. Congratulations to you both on being selected!



[www.nisp.org.uk](http://www.nisp.org.uk)

## Contracts Won in 2009

Diageo  
Devro  
Scottish Water  
Scottish Prison Services

Browns Food Group  
Shell UK  
Lumsdon and Carroll  
Renfrewshire Council

If you have something you would like to be included in the next quarterly newsletter please send to:

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